

Budget 2023-2024 Lisa Oldham 21 March, 2023



An essential place for lifelong learning, culture, and connection



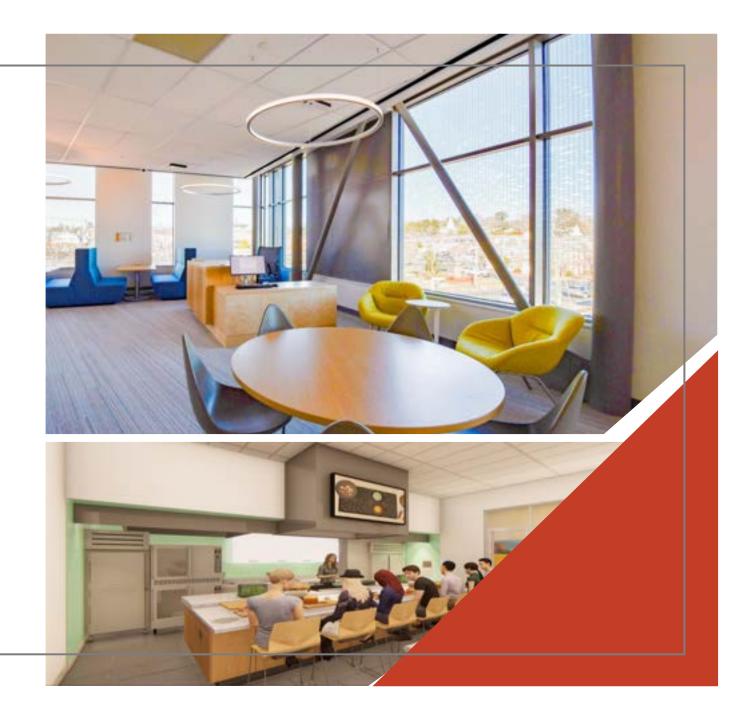
Building meaningful community connections through our geographic and social centrality



community anchor supporting community wellbeing



Providing spaces and opportunities for learning and cultural appreciation



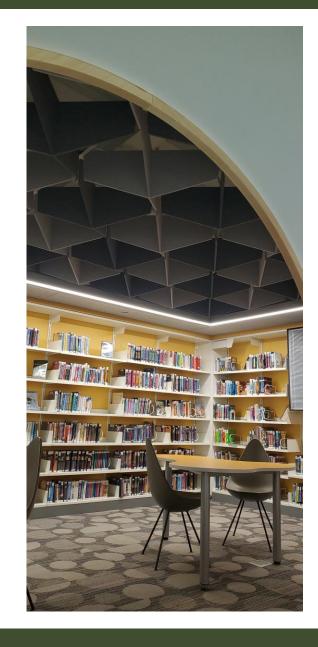














Thank you!





## New Canaan loves its library!

Since opening day:

- Average 1300 visitors per day
- 41 % more checkouts than the same period in 2020 (before the pandemic)
- 792 Meeting Room bookings (2335 people)

## <u>Looking ahead – More and better for our community</u>

 Larger but more efficient building to serve community needs with better spaces and expansive, comfortable seating

#### Families

Larger, fit-for-purpose Children's Library; Appropriate space for teens to study; Space for tweens; Designated tutoring area; Green; Children's garden

#### Remote workers

Quiet open workspace for 20+; Business center; Meeting rooms; Café; Outdoor terraces

#### Local Non-profit community

Community room; Conference room; Partnerships & collaborations

#### Local Business

Alliances & partnerships

More traffic to local businesses

#### Experiential learning and cultural appreciation

Exceptional fit-for-purpose auditorium; Teaching kitchen; Makerspace

## Resourcing the Library

Library leadership works to provide sufficient resource to enable excellent services to the community, by activating local philanthropy and working well with local partners through:

#### Human Resource

Diligent recruitment and on-going professional development ensure highly qualified staff that is well supported to deliver best quality library services to the community

#### Infrastructure

Sustainable practices ensure long-term maintenance of the physical plant and grounds and contribute to the health and vitality of visitors, our team, our land and the flora and fauna who share it

#### Community collaboration

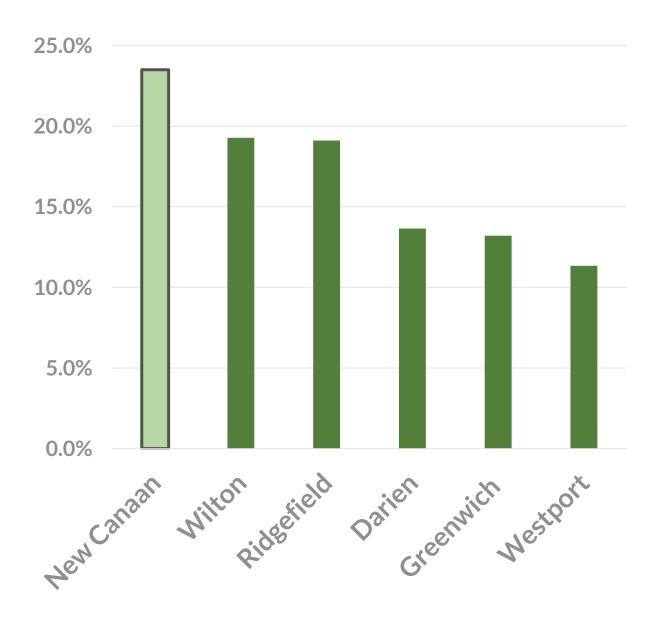
The Library cultivates strong relationships throughout the community and ensures that the community is well informed of and can enjoy all the Library's offerings

## Income

#### Philanthropy

#### Income

Financial Year	Amount*
2022 (Audited)	\$812,970
2023 – current budget	\$775,000 (\$539,000@8 months)
2024 projected	\$785,000



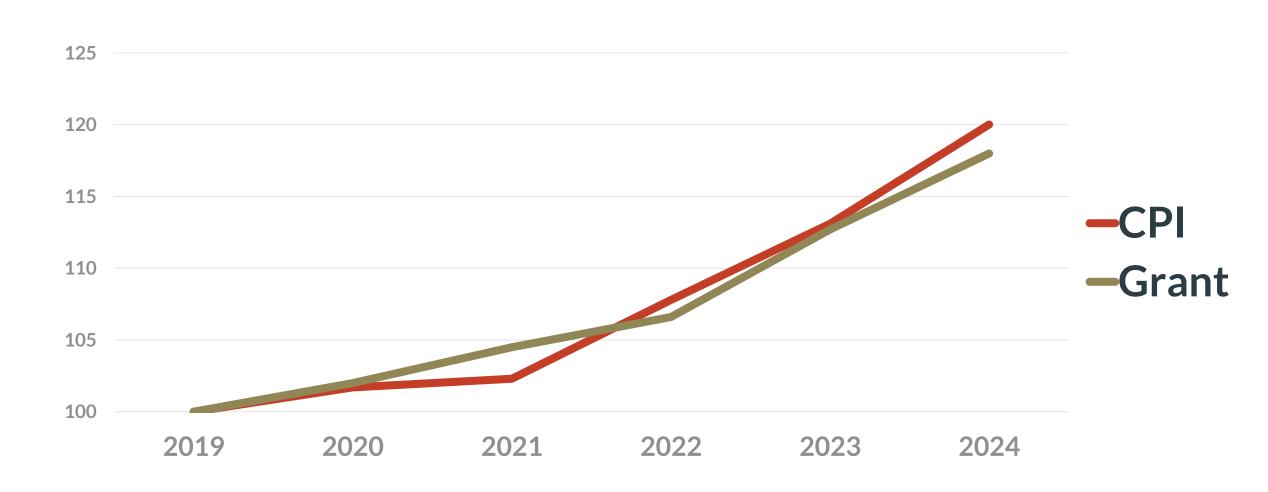
Philanthropy as percentage of operating income

#### Non-TNC income

#### Income

Source	2022 - audited	2023 current	2024 projected
Library generated	\$24,291	\$50,000	\$87,000
State of CT	\$8216	\$9000	\$8000
Miscellaneous	\$8487	\$6000	\$5000

#### Town Grant to Library vs. CPI



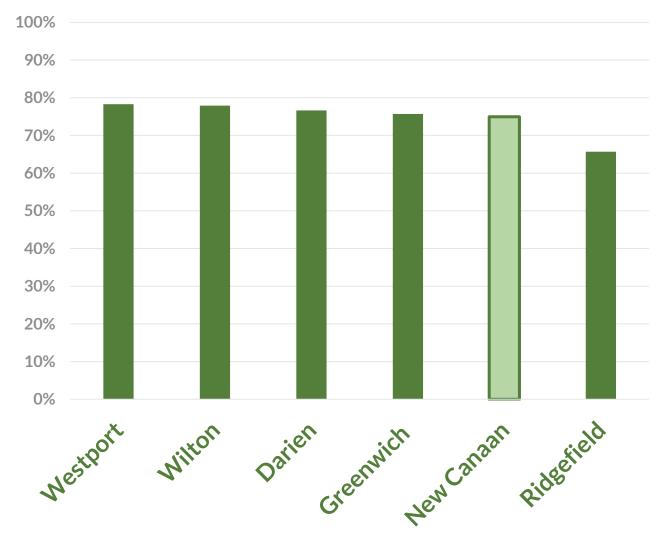
#### **Town of New Canaan Grant**

#### Income

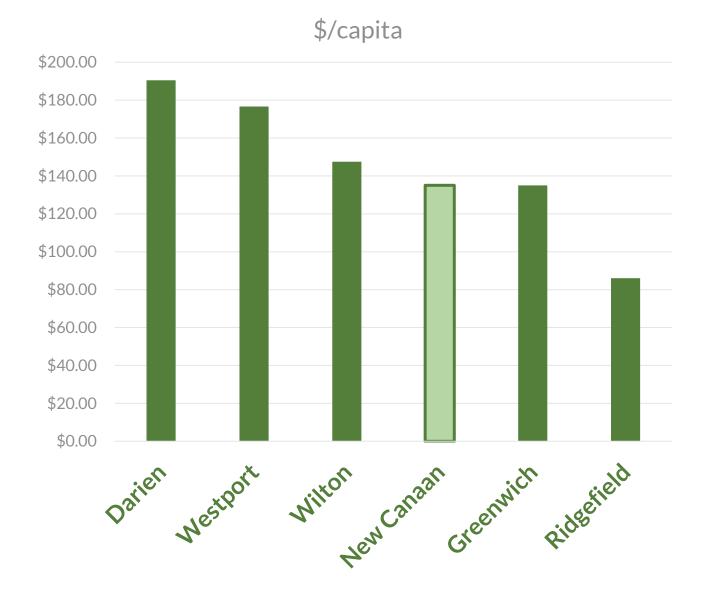
Financial Year		2023 approved	2024 proposed
Amount	\$2,425,633	\$2,562,818	\$2,683,880
Increase	1.9%	5.6%	4.7%

## Town Grant as a percent of Library Income 2022

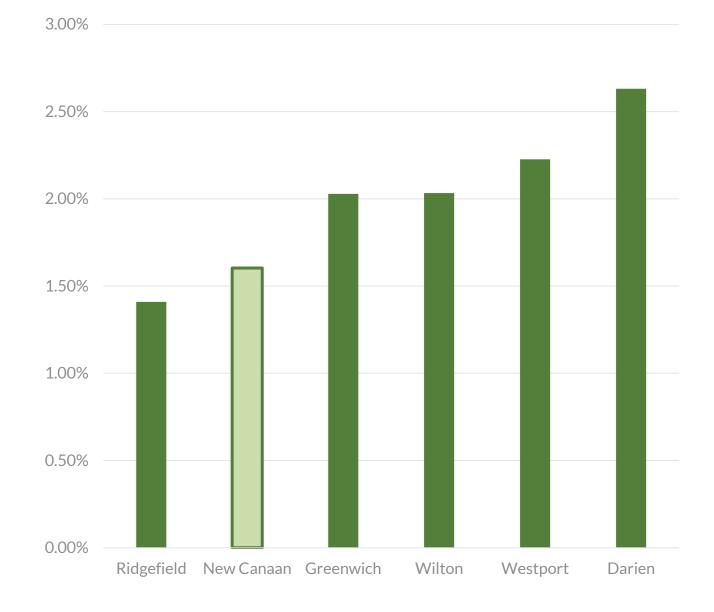




# Town Grant per capita

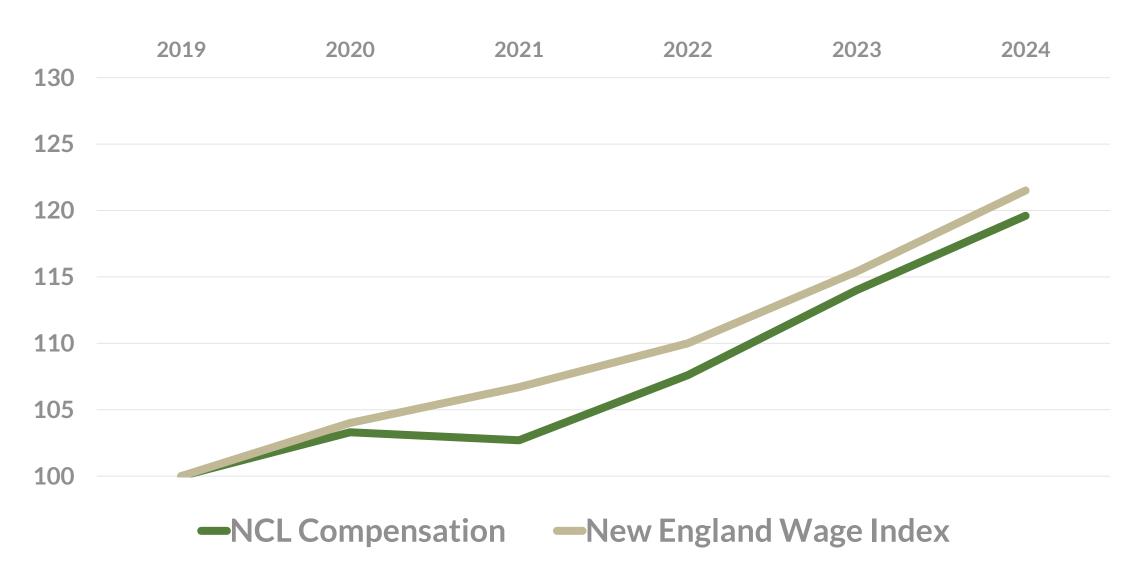


## Town Grant as percent of municipal Revenue



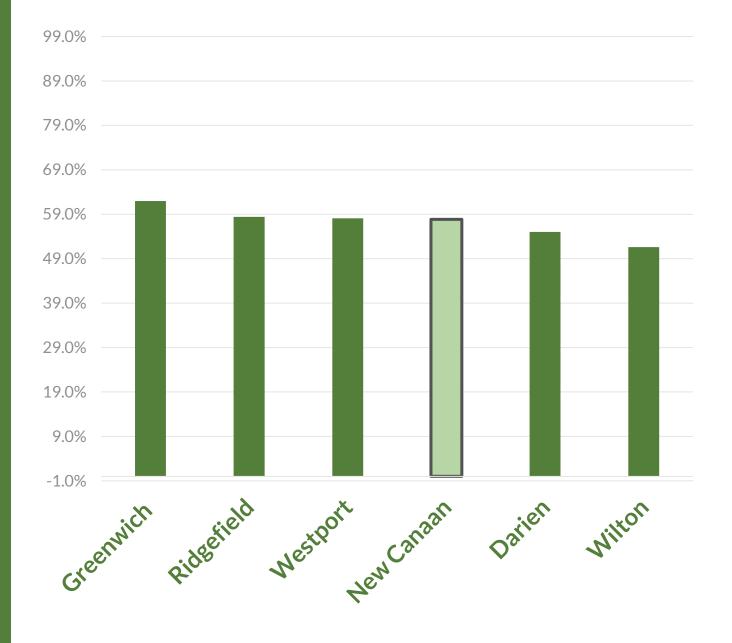
## Expenses

#### Library Compensation vs New England Wage Index



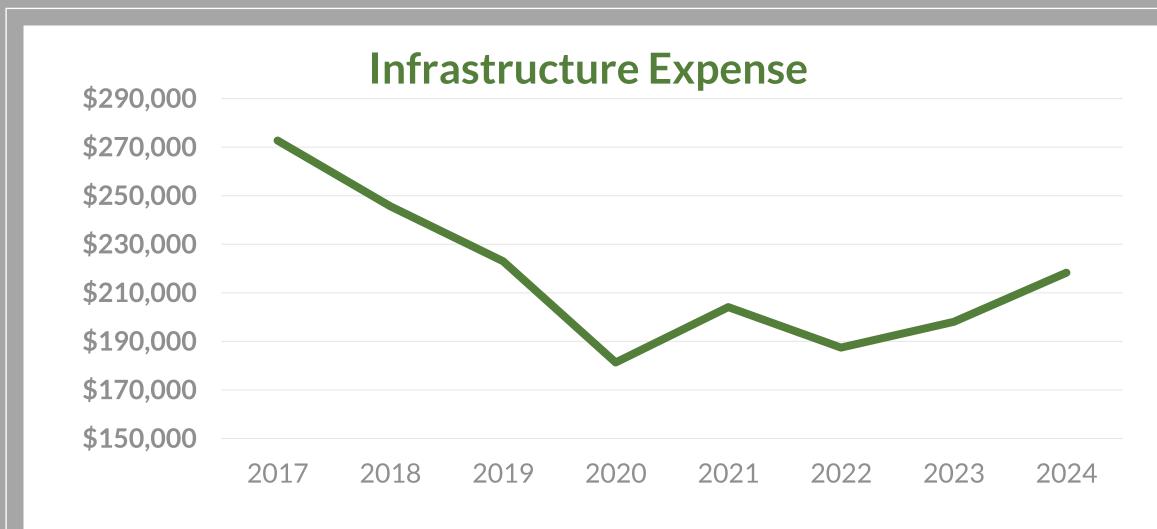
Source: Department of Labor Statistics

# Compensation as % of expense



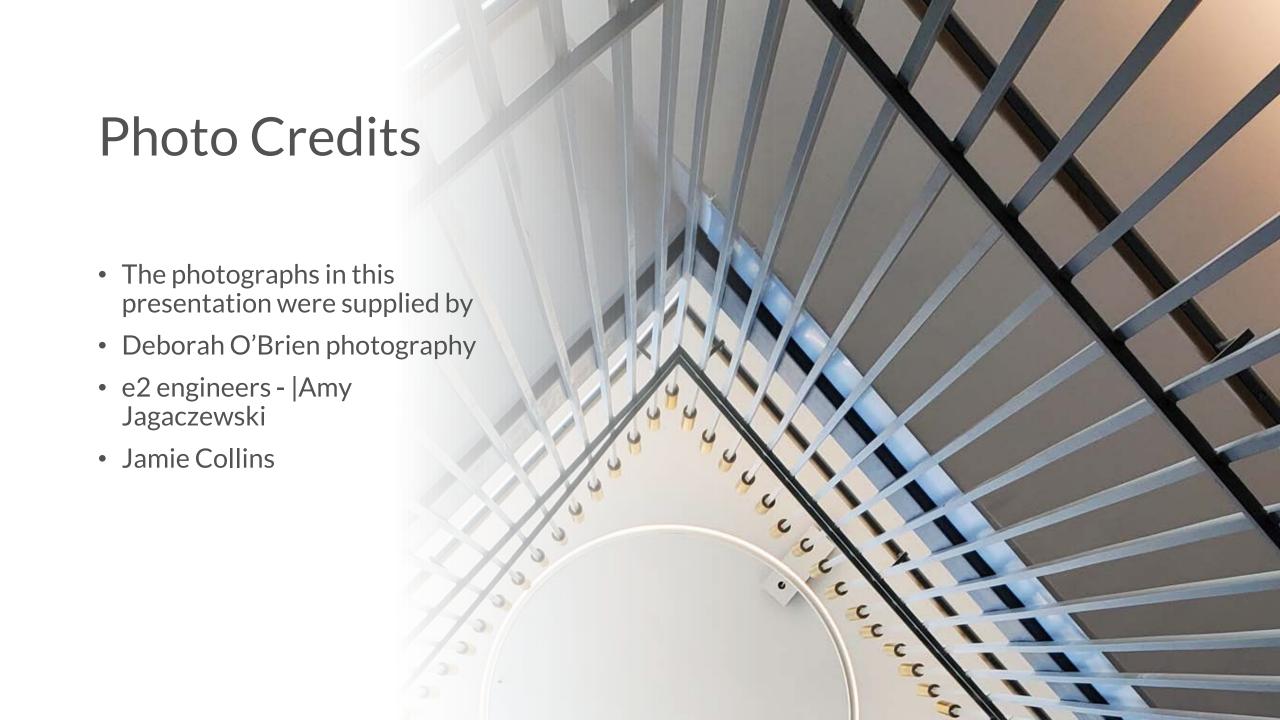
#### Our Team

Our talented staff are passionate about this community and work exceptionally hard and smart to deliver extraordinary learning experiences to our community



<sup>\*2020 -</sup> closed for 4 months due to Covid

<sup>\*</sup>Infrastructure costs of Legacy building will come on stream in FY 2024





Thank you!



A B C D E F

New Canaan Library

Mission: To be an essential place for lifelong learning and a vibrant hub for knowledge, culture, and connection for everyone in our community.

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Revenues	FY22 Auc	lited FY23	Approved	FY24 Budget Submission	FY24-23 \$YoY BudgBudg.	FY24-23 %YoY BudgBudg.
Town of New Canaan	2,425	,633	2,562,818	2,683,880	121,062	4.7%
State of Connecticut	8	3,216	9,000	8,000	(1,000)	-11.1%
Annual Fund	510	),851	495,000	500,000	5,000	1.0%
Fundraising Event Revenue	302	2,119	280,000	285,000	5,000	1.8%
Fines	18	3,545	25,000	35,000	10,000	40.0%
Rentals & Leases		-	12,500	30,000	17,500	140.0%
Business Center Income	5	,748	12,500	22,000	9,500	76.0%
Misc. Revenue	8	3,488	6,000	5,000	(1,000)	-16.7%
Total Other Income	921	,139	840,000	885,000	45,000	5.4%
Total Income	3,346	,772	3,402,818	3,568,880	166,062	4.9%
Expenditures	FY23 Au	dited FY23	Approved	FY24 Budget Submission	FY24-23 \$YoY BudgBudg.	FY24-23 %YoY BudgBudg.
CAPITAL RESERVE				20,000.00		
NFRASTRUCTURE & FACILITIES					_	
Infrastructure	18	3,201	25,950	38,644	12,544	48.3%
FACILITIES/ B&G					-	
Total BUILDINGS & GROUNDS	169	9,258	172,134	172,400	266	0.2%
Total Legacy Operations		-	-	7,266	7,266	
Total INFRASTRUCTURE	187	,459	198,084	218,310	20,226	10.2%
<u>OPERATIONS</u>						
Total COMPENSATION	2,323	3,932	2,445,393	2,564,502	119,109	4.9%
Total COLLECTION	248	3,297	247,230	245,725	(1,505)	-0.6%
Total PROGRAMS	45	,627	76,000	83,300	7,300	9.6%
Total SERVICES				3,541	3,541	
Total IT	134	1,979	165,500	153,075	(12,425)	-7.5%
ADMINISTRATION					_	
Total Financial	171	1,814	81,950	86,627	4,677	5.7%
Insurance				,	-	
Total Insurance	36	,288	37,000	47,400	10,400	28.1%
Leased Equipment	27	7,542	29,061	24,000	(5,061)	-17.4%
Sub Total misc admin	18	3,254	22,300	21,800	(500)	
Total ADMINISTRATION	255	5,419	171,011	180,527	9,516	5.6%
DEVELOPMENT					-	
Total DEVELOPMENT	102	2,494	99,600	99,900	300	0.3%
	3,298		3,402,818	3,568,880	166,062	4.9%
Total ORDINARY EXPENSES	3,298	,207				















### **THANK YOU**